



**DECEMBER CHAMPS ...** Prudential Fox & Roach, Realtors honored several Montgomery County sales associates for their sales performance for December 2010 at a monthly Breakfast of Champions. The following sales associates were honored: seated, from left, Helen Gordon, Blue Bell; Linda Ostrowsky, Blue Bell manager; Karen Sandler, Spring House Home Marketing Center; Denise Finer, Jenkintown HMC; standing, from left, Ginny McCuen, senior vice president and regional manager; Kim Whetzel, Chestnut Hill; Chris Sabia\*, Spring House Home Marketing Center; Susan Nelson, Blue Bell; George Koser, Jenkintown Home Marketing Center manager; Andrew Smith\*, Jenkintown Home Marketing Center, and Joan Docktor, executive vice president. Honored but not pictured were Alene Dordick\*, Blue Bell; Patty Webster\*, Chestnut Hill; Megan Goldstein, Linda Downey and Andrew Himes\*, Collegeville.

## Century 21 Alliance raises funds all year for Easter Seals

Kathy Opperman, owner and managing partner of Century Alliance offices, recently presented a check in the amount of \$20,000 to Easter Seals associate Liz Graham, representing the tremendous efforts of Century 21 Alliance in two successful events - Casino Night and Beef-and-Ber Night. As a company \$100,000 was raised last year, Opperman said.

The Alliance took to the card tables and dance floor in the first of two events to raise funds for children and adults with disabilities and special needs by hosting its annual Casino Night and a good old-fashioned Beef-and-Ber Night, both with

assistance from agents from the Audubon, Blue Bell, Collegeville and Royersford offices in Montgomery County.

The recent donation is just part of the \$100 million Century 21 Real Estate Corp. has raised, Opperman said.

"We are so proud of the dedication of our associates in their efforts throughout the year and it didn't end with those two events. Our fundraising activities included a golf outing, various bowling nights, yard sales and Closings-for-Kids, where our agents donated a portion of their commissions to Easter Seals," she said.



Kathleen Opperman, left, presents a check to Liz Graham of Easter Seals.



**AND THE WINNER IS ...** A drawing was held for an iPad2 on May 15 at Addison Reserve, a new community of twin homes being built by Sal Paone in Blue Bell, Whitpain Township, just off Skippack Pike. The grand prize winner was Tom Higgs, an agent with Prudential Fox & Roach Spring House. Pictured above is builder Sal Paone presenting the prize to Tom Higgs. The furnished models are open Wednesday 3-6; Saturday and Sunday 1-4 or anytime by appointment. A free finished basement is the incentive currently being offered to buyers. The homes have solid construction, field finished hardwood floors and incredible millwork.

## Nationwide open houses slated Saturday and Sunday

To help potential homebuyers fulfill their dream of owning a home, the Montgomery County Association of Realtors is participating in the Realtor Nationwide Open House Weekend June 4-5. Realtors will hold open houses from coast to coast to focus attention on the benefits of home ownership to families, communities and the economy.

"Home ownership benefits individuals and families, as well as strengthens our communities," said Montgomery County Association of Realtors President Jane Maslowski. "The decision to own a home is a personal one, but we believe anyone who is able and willing should have the opportunity to bring buyers and sellers together and help them connect with local residents about the housing issues that matter most to the people in our community."

A strong majority of renters surveyed in the Pew Research Center study - 81 percent - said they would prefer to one day buy a home. Respondents rated being able to own a home as the top long-term financial goal followed by being able to live comfortably in retirement, pay for a child's college education and leave inheritance for children.

"Home ownership is how many American fami-

lies begin to accumulate wealth," Maslowski said. "It is one of the best ways to build long-term wealth; it provides both equity accumulation and tax benefits over time."

Realtors will hold open houses in neighborhoods throughout Montgomery County during June 4-5 to provide guidance and insights into the social and financial benefits of home ownership. They will also be available to answer questions about the local housing market and the home buying and selling process.

To help consumers find properties participating in the Realtor Nationwide Open House Weekend event, blue and white balloons featuring the Realtor "R" will be flying at participating open houses.

"Through this nationwide event, we hope to not only educate the public on the value of owning a home, but also help those who are striving to become home owners take steps toward achieving their goals," Maslowski said.

The Realtor Nationwide Open House Weekend is sponsored by Realtor associations including the Pennsylvania and National associations of Realtors. For more information the Open House Weekend, including participating Realtors and Montgomery County open house listings, visit [www.BuyAHomeIn-MontgomeryCounty.com](http://www.BuyAHomeIn-MontgomeryCounty.com).